



AUTOMATIC DEVICES COMPANY

Manufacturers & Designers of Tracks, Machines & Controls Since 1919

February 22, 2012

Thank you for your interest in becoming an authorized ADC dealer. All of our products are sold exclusively through an authorized dealer network. In order to qualify as an authorized dealer your company must be using our products for resale, your company cannot be the final end user of our products. Other types of companies that do not qualify for dealer status are: architectural firms, design firms and consulting firms, however we are happy to provide technical support and product information to these types of companies.

To apply for dealership please submit the following information on company letterhead:

- Request to be set up as an authorized dealer
- Statement indicating that you will be using our equipment for resale only
- Name of company's principals
- Shipping address
- Billing address
- Phone & fax number
- Tax ID number (if applicable)
- Request for user name and password if you would like access to the dealer section of the ADC website. (Requires valid email address)

Please note that all new dealers are set up on a check with order basis for their first order, which means that your first order will not be released for fabrication until a check equal to the invoice amount is received.

Thank you again for your interest in our products. If you have any questions, please contact us.

Sincerely,

AUTOMATIC DEVICES COMPANY

2121 South 12th Street ■ Allentown ■ Pennsylvania 18103
800-360-2321 ■ Fax 610-797-4088 ■ www.automaticdevices.com